### **EQUITY RESEARCH - COMPANY REPORT**

# STARFLEX SFLEX TB

THAILAND / PACKAGING

# คาดกำไร 1Q25 ยังแกร่งแม้ชะลอจากฐานสูง

- คาดกำไร 1Q25 ที่ 68.1 ล้านบาท -8.1% q-q จากฐานสูงใน 4Q24, +8.5% y-y ทั้งที่ กำลังซื้อในประเทศไม่สดใส
- แม้ส่วนแบ่งกำไรของบริษัทร่วมในเวียดนามจะลดลงแต่ยังคงประมาณการทั้งปี
- Valuations ถูกและโครงการซื้อหุ้นช่วยจำกัด downside

## คาดรายได้ทรงตัวสูงท่ามกลางกำลังซื้อที่ไม่สดใสหัก

แม้ว่าภาพรวมของกำลังซื้อในประเทศใน 1Q25 ยังค่อนข้างอ่อนแอ ผู้บริโภคมีความระมัดระวัง ในการใช้จ่าย แต่สินค้าของ SFLEX เป็นบรรจุภัณฑ์ที่ใช้กับสินค้าอุปโภคบริโภคที่มีความ จำเป็น และมีลูกค้าที่เป็นผู้ผลิตสินค้าอุปโภคบริษัทอันดับตันๆ ของประเทศ ทำให้เราคาดว่า บริษัทจะยังรักษารายได้ให้อยู่ในระดับสูงใกล้เคียงในช่วง 2 ปีที่ผ่านมาที่มีรายได้เฉลี่ย 460-470 ล้านบาทต่อไตรมาส เราคาดรายได้ไตรมาสนี้ 470 ล้านบาท +3.3% q-q, -3.1% y-y

## การบริหารต้นทุนและรายจ่ายที่ดีชดเชยกำไรของบ.ร่วมในเวียดนามที่ลดลงได้

เราคาดกำไรปกติใน 1Q25 ที่ 68.1 ล้านบาท -8.1% q-q, +8.5% y-y แม้ว่ากำไรจะชะลอจาก ฐานสูงใน 4Q24 แต่ยังถือเป็นกำไรที่ดี มาจากอัตรากำไรขั้นต้นที่เราคาดว่าจะเพิ่มขึ้นเป็น 24.8% จาก 23.9% ใน 4Q24 และเพิ่มขึ้น 80bps จาก 1Q24 จากการบริหารตันทุนที่ดีมาก ลด ส่วนสูญเสียในการผลิต ตกลงราคาขายล่วงหน้า และทยอยปรับราคาขายให้สอดคล้องกับต้นทุน ส่วนค่าใช้จ่ายในการขายและบริหารคาดว่าจะเพิ่มจากระดับต่ำผิดปกติใน 4Q24 ขึ้นมาอยู่ที่ 44.3 ล้านบาทหรือ 9.4% ของยอดขาย นอกจากนี้ ส่วนแบ่งกำไรจาก Starprint Vietnam ใน ไตรมาสนี้คาดว่าจะรับรู้เพียง 3 ล้านบาท -49.2% q-q (แต่ +15.6% y-y จากฐานต่ำในปีก่อน) ชะลอตามภาวะเศรษฐกิจของเวียดนาม

## กำไร 1Q25 คิดเป็น 23% ของทั้งปี คงประมาณการ

กำไรที่เราคาดใน 1Q25 คิดเป็น 23% ของประมาณการกำไรทั้งปี แม้ว่าส่วนแบ่งกำไรจาก Starprint ใน 1Q25 จะคิดเป็นเพียง 10% ของคาดการณ์ทั้งปี แต่เราเชื่อว่าบริษัทมี room ใน การลดตันทุนและค่าใช้จ่ายทั้งค่าใช้จ่ายในการขายและบริหาร รวมถึงแนวโน้มราคาน้ำมันดิบ โลกที่ลดลงไปจนถึงปี 2026 เป็นปัจจัยบวกต่อตันทุนของบริษัท เราจึงคงประมาณการกำไรปี 2025-27 ตามเดิม

## Valuations ถูกและโครงการซื้อหู้หช่วยจำกัด downside

กำไรปกติปี 2025 ที่เราคาด +6.6% y-y ซะลอจากที่โตก้าวกระโดดเฉลี่ย 142% ต่อปีในช่วง 2 ปีที่ผ่านมา แต่ราคาหุ้นที่ซื้อขายที่ 2025E P/E 8.7x (-1SD ของค่าเฉลี่ย 5 ปี) และมีโครงการ ซื้อหุ้นคืน ตั้งแต่ 1 เม.ย.-30 ก.ย. 2025 (จนถึงปัจจุบันซื้อหุ้นคืนแล้ว 13 ล้านหุ้น (1.6% ของ ทุนชำระแล้ว) ราคาเฉลี่ย 2.98 บาท) น่าจะช่วยจำกัด downside ได้ เรายังคงแนะนำซื้อ คง ราคาเป้าหมาย 4.70 บาท (อิง Target P/E 13x)



# BUY

#### UNCHANGE

 TARGET PRICE
 THB4.70

 CLOSE
 THB3.14

 UP/DOWNSIDE
 +49.7%

 PRIOR TP
 THB4.70

 CHANGE IN TP
 UNCHANGED

 TP vs CONSENSUS
 +8.7%

## **KEY STOCK DATA**

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	1,869	2,012	2,102	2,193
Net profit	281	296	288	290
EPS (THB)	0.34	0.36	0.35	0.35
vs Consensus (%)	-	(4.5)	(13.2)	0.0
EBITDA	359	377	394	403
Recurring net profit	278	296	288	290
Core EPS (THB)	0.34	0.36	0.35	0.35
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	53.2	6.6	(2.6)	0.7
Core P/E (x)	9.3	8.7	8.9	8.9
Dividend yield (%)	4.2	4.6	4.5	4.5
EV/EBITDA (x)	8.9	8.4	8.0	7.7
Price/book (x)	2.3	2.2	2.2	2.2
Net debt/Equity (%)	54.5	50.8	48.4	44.2
ROE (%)	25.9	25.7	24.7	24.7



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	6.8	12.9	(0.6)
Relative to country (%)	11.7	34.6	16.7
Mkt cap (USD m)			72
3m avg. daily turnover (USD	m)		0.3
Free float (%)			0
Major shareholder	Mr. Printhorn	Apithanasriw	ong (24%)
12m high/low (THB)			4.06/2.28
Issued shares (m)			820.01

Sources: Bloomberg consensus; FSSIA estimates



Jitra Amornthum

Fundamental Investment Analyst on Securities; License no. 014530 jitra.a@fssia.com, +66 2646 9966

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#### Investment thesis

We expect SFLEX's core profit in 1Q25 to be THB68.1m, -8.1% q-q but +8.5% y-y. Although profit has slowed from the high base in 4Q24, this would still be considered strong. This is supported by an improving gross margin that we expect to rise to 24.8% from 23.9% in 4Q24, and an increase of 80bps from 1Q24, driven by excellent cost management, a reduced defect rate, advance price negotiations, and gradual adjustments of selling prices in line with costs.

Our estimated 1Q25 core profit accounts for 23% of our full-year forecast. The stock trades at a 2025E P/E of 8.7x, (-1SD below its five-year average) and should be supported by the share repurchase program from 1 April to 30 September 2025. This should limit downside.

## Company profile

Starflex is a leading manufacturer and distributor of flexible packaging in roll form, selling mainly to local consumer product suppliers. Its flexible packaging is a multilayer film, splicing 2-5 layers using glue or resin as a binding material which results in a rigid film that is resistant to heat and high pressure, and is lightweight and capable of having graphic patterns printed on the surface.

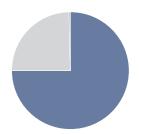
www.starflex.co.th

## Principal activities (revenue, 2024)

Non-food packaging - 75.0 %

■ Food packaging - 24.6 %

Others - 0.4 %



Source: Starflex

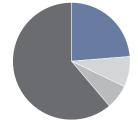
## **Major shareholders**

Mr. Printhorn Apithanasriwong -23.7 %

Mr. Ek Picharnchitra - 8.4 %

■ BTS Group Holdings - 6.7 %

■ Others - 61.2 %



Source: Starflex

## **Catalysts**

Key potential catalysts include 1) a broad-based economic recovery; 2) a decline in oil prices; 3) baht appreciation; and 4) strong consumption growth in Vietnam.

#### Risks to our call

Downside risks to our P/E-based TP include 1) a sharp rise in crude oil prices; 2) rising inflation pressuring consumers' purchasing power; and 3) baht depreciation.

### **Event calendar**

Date	Event
24 April 2025	Annual general meeting of shareholders
Mid May 2025	1Q25 earnings announcement
23 May 2025	Dividend payment date (THB0.073 per share)

## **Key assumptions**

	2024A	2025E	2026E	2027E
	(THB m)	(THB m)	(THB m)	(THB m)
Sales revenue	1,869	2,012	2,102	2,193
Growth (%)	4.1	7.7	4.4	4.3
Non-food packaging	1,402	1,509	1,576	1,645
Food packaging	460	495	517	539
Gross margin (%)	24.7	25.5	25.3	25.0
SG&A to sales (%)	10.4	11.2	10.9	10.9
Core profit margin (%)	14.9	14.7	13.7	13.2

Source: FSSIA estimates

#### Earnings sensitivity

- For every 0.5% change in gross margin, we project SFLEX's 2025 core profit to change by 3.6%, all else being equal.
- For every 0.5% change in SG&A to sales, we project SFLEX's 2025 core profit to change by 4.0%, all else being equal.

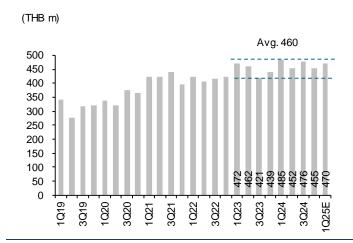
Source: FSSIA estimates

Exhibit 1: SFLEX – 1Q25 earnings preview

Year to Dec 31	1Q24	2Q24	3Q24	4Q24	1Q25E	Cha	nge	2024	2025E	Change	% of
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	2025E				
Sales	485	452	476	455	470	3.3	(3.1)	1,869	2,012	7.7	23.4
Cost of sales	(368)	(341)	(352)	(347)	(353)	2.0	(4.0)	(1,408)	(1,499)	6.5	23.6
Gross profit	117	112	124	109	117	7.3	(0.1)	461	513	11.3	22.7
Other income	6	5	7	9	5	(42.8)	(15.4)	27	20	(24.6)	24.8
Operating costs	(55)	(47)	(55)	(39)	(44)	14.6	(19.1)	(195)	(224)	15.0	19.8
Operating profit	68	70	76	79	77	(1.9)	13.9	296	309	4.4	25.0
Operating EBITDA	85	87	92	98	95	(3.2)	12.1	362	377	4.2	25.2
Interest expense	(8)	(10)	(8)	(8)	(10)	20.0	19.8	(35)	(31)	(10.4)	31.9
Associates	3	5	10	6	3	(49.2)	15.6	24	29	23.9	10.2
Profit before tax	63	66	77	79	70	(10.9)	11.8	261	278	6.4	25.3
Reported net profit	64	65	75	77	68	(11.1)	7.2	281	296	5.4	23.0
Core profit	63	65	76	74	68	(8.1)	8.5	278	296	6.6	23.0
Reported EPS (THB)	0.077	0.083	0.097	0.093	0.083	(11.1)	7.2	0.34	0.36	5.4	23.0
Core EPS (THB)	0.077	0.079	0.093	0.090	0.083	(8.1)	8.5	0.34	0.36	6.6	23.0
Key Ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	
Gross margin	24.0	24.7	26.1	23.9	24.8	0.9	0.7	24.7	25.5	0.8	
SG&A / Sales	11.3	10.4	11.5	8.5	9.4	0.9	(1.9)	10.4	11.2	0.7	
Operating margin	14.1	15.6	15.9	17.8	16.4	(1.4)	2.3	15.7	15.4	(0.3)	
EBITDA margin	17.5	19.2	19.3	21.6	20.2	(1.3)	2.7	19.4	18.7	(0.6)	
Core profit margin	12.9	14.3	16.0	16.3	14.5	(1.8)	1.5	14.9	14.7	(0.1)	

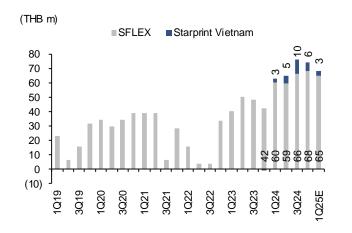
Sources: SFLEX, FSSIA estimates

**Exhibit 2: Sales revenue** 



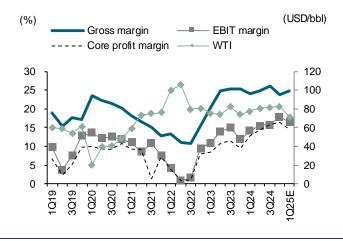
Sources: SFLEX, FSSIA estimates

Exhibit 4: Core profit



Sources: SFLEX, FSSIA estimates

Exhibit 3: Margins and crude oil price



Sources: SFLEX, FSSIA estimates

Exhibit 5: One-year rolling forward P/E band



Sources: Bloomberg, FSSIA estimates

## **Financial Statements**

Starflex

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	1,795	1,869	2,012	2,102	2,193
Cost of goods sold	(1,365)	(1,408)	(1,499)	(1,570)	(1,645)
Gross profit	430	461	513	(1,570) <b>532</b>	548
Other operating income	23	27	20	22	22
Operating costs	(223)	(195)	(224)	(229)	(239)
Operating EBITDA	288	359	377	394	403
Depreciation	(58)	(66)	(68)	(70)	(71)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	230	293	309	325	332
Net financing costs	(10)	(35)	(31)	(30)	(30)
Associates	0	24	29	32	34
Recurring non-operating income	0	24	29	32	34
Non-recurring items	3	3	0	0	0
Profit before tax	223	285	307	327	336
Tax	(39)	(4)	(11)	(39)	(45)
Profit after tax	184	281	296	288	290
Minority interests	0	0	0	0	0
Preferred dividends	0	0	0	0	0
Other items	=	-	-	-	-
Reported net profit	184	281	296	288	290
Non-recurring items & goodwill (net)	(3)	(3)	0	0	0
Recurring net profit	181	278	296	288	290
Per share (THB)					
Recurring EPS *	0.22	0.34	0.36	0.35	0.35
Reported EPS	0.22	0.34	0.36	0.35	0.35
DPS	0.09	0.13	0.14	0.14	0.14
Diluted shares (used to calculate per share data)	820	820	820	820	820
Growth					
Revenue (%)	7.5	4.1	7.7	4.4	4.3
Operating EBITDA (%)	132.7	24.6	5.0	4.6	2.1
Operating EBIT (%)	241.6	27.4	5.5	5.1	2.1
Recurring EPS (%)	231.2	53.2	6.6	(2.6)	0.7
Reported EPS (%)	234.6	52.4	5.4	(2.6)	0.7
Operating performance	24.0	04.7	05.5	05.0	05.0
Gross margin inc. depreciation (%)	24.0	24.7	25.5	25.3	25.0
Gross margin exc. depreciation (%)	27.2	28.2	28.9	28.6	28.2
Operating EBIT margin (%)	16.1	19.2	18.7	18.8	18.4
Operating EBIT margin (%) Net margin (%)	12.8 10.1	15.7 14.9	15.4 14.7	15.5 13.7	15.1 13.2
	17.4	14.9	3.6	13.7 11.9	13.2
Effective tax rate (%) Dividend payout on recurring profit (%)	40.7	39.3	40.0	40.0	40.0
Interest cover (X)	23.7	9.0	10.8	11.8	12.0
Inventory days	92.1	98.6	98.6	91.0	82.3
Debtor days	59.5	62.3	58.1	55.8	53.7
Creditor days	83.9	85.8	78.0	76.2	73.8
Operating ROIC (%)	17.4	24.2	23.3	22.5	22.9
ROIC (%)	13.5	18.2	17.9	17.2	17.4
ROE (%)	18.3	25.9	25.7	24.7	24.7
ROA (%)	10.4	14.8	14.9	14.4	14.5
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Non-food packaging	1,418	1,402	1,509	1,576	1,645
Food packaging	353	460	495	517	539
	000	100			

Sources: Starflex; FSSIA estimates

## **Financial Statements**

Starflex

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	181	278	296	288	290
Depreciation	58	66	68	70	71
associates & minorities	0	0	0	0	0
Other non-cash items	- (40)	- (0.0)	(120)	(126)	(146)
Change in working capital	(43) <b>197</b>	(96)	17 <b>260</b>	19 <b>251</b>	30
ash now from operations apex - maintenance	197	248	260	251	245
Capex - new investment	_	(129)	(126)	(121)	(111)
et acquisitions & disposals	(460)	-	-	-	- ( ,
ther investments (net)	-	-	-	-	-
ash flow from investing	(460)	(129)	(126)	(121)	(111)
Dividends paid	(59)	(82)	(118)	(115)	(116)
quity finance	(100)	(50)	0	0	C
Debt finance	346	26	(15)	(14)	(3)
Other financing cash flows	-	-	-	-	2
Cash flow from financing	187	(107)	(133)	(129)	(117)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	28	0	2	2	0
let other adjustments	28	(31)	2 3	2 2	0
Movement in cash Free cash flow to firm (FCFF)	<b>(48)</b> (252.93)	<b>(19)</b> 153.78	165.51	159.85	18 165.37
Free cash flow to equity (FCFE)	111.57	113.47	121.08	117.49	133.70
			121100		100.70
Per share (THB) CFF per share	(0.31)	0.19	0.20	0.19	0.20
CFF per share	(0.31)	0.19	0.20 0.15	0.19	0.20
Recurring cash flow per share	0.29	0.42	0.30	0.28	0.26
Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
, , ,					
Tangible fixed assets (gross) Less: Accumulated depreciation	1,141 (365)	1,244	1,314 (481)	1,379 (550)	1,444 (621)
Tangible fixed assets (net)	776	(413) <b>832</b>	834	(330) <b>829</b>	823
ntangible fixed assets (net)	40	28	24	25	25
ong-term financial assets	-	-		-	-`
nvest. in associates & subsidiaries	408	492	502	512	512
Cash & equivalents	81	62	65	67	85
VC receivable	322	316	325	318	327
nventories	326	398	375	374	336
Other current assets	27	40	42	44	47
Current assets	756	817	806	803	794
Other assets	62	18	18	18	18
otal assets	2,042	2,187	2,184	2,187	2,173
Common equity	1,001	1,140 0	1,163 0	1,171 0	1,184
/linorities etc. Total shareholders' equity	0 <b>1,001</b>	1,14 <b>0</b>	1,163	1,171	1,184
ong term debt	168	352	337	323	320
Other long-term liabilities	46	57	58	60	62
ong-term liabilities	215	409	395	383	382
VC payable	331	306	306	320	316
Short term debt	480	332	318	310	288
Other current liabilities	16	0	2	2	2
Current liabilities	827	638	626	633	607
otal liabilities and shareholders' equity	2,042	2,187	2,184	2,187	2,173
let working capital	328	449	434	414	391
nvested capital	1,615	1,819	1,811	1,798	1,770
Includes convertibles and preferred stock which is bei	ng treated as debt				
er share (THB)					
look value per share	1.22	1.39	1.42	1.43	1.44
angible book value per share	1.17	1.36	1.39	1.40	1.41
inancial strength			<b>-</b> 0 -		
let debt/equity (%)	56.7	54.5	50.8	48.4	44.2
let debt/total assets (%)	27.8	28.4	27.0	25.9	24.1
Current ratio (x) CF interest cover (x)	0.9 12.5	1.3 7.9	1.3 8.9	1.3 8.9	1.3 9.0
aluation	2023	2024	2025E	2026E	2027E
ecurring P/E (x) * ecurring P/E @ target price (x) *	14.2 21.3	9.3 13.9	8.7 13.0	8.9 13.4	8.9 13.3
Recurring P/E @ target price (x) ^	21.3 14.0	1 <b>3.9</b> 9.2	1 <b>3.0</b> 8.7	1 <b>3.4</b> 8.9	1 <b>3.</b> 3
reported F/E (x) vividend yield (%)	2.9	9.2 4.2	4.6	6.9 4.5	4.
rice/book (x)	2.6	2.3	2.2	2.2	2.2
rice/tangible book (x)	2.7	2.3	2.3	2.2	2.2
V/EBITDA (x) **	10.9	8.9	8.4	8.0	7.7
EV/EBITDA @ target price (x) **	15.3	12.5	11.8	11.2	10.9
V/invested capital (x)	1.9	1.8	1.7	1.7	1.8

Sources: Starflex; FSSIA estimates

# Starflex PCL (SFLEX TB)

**FSSIA ESG rating** 

n/a

## **Exhibit 6: FSSIA ESG score implication**

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Source: FSSIA estimates

## Exhibit 7: ESG – peer comparison

	FSSIA			Domestic	ratings ·			Global ratings						Bloomberg	
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	67.71	5.69	4.38	4.05	4.77	4.43	4.02	Medium	57.34	BBB	22.70	60.82	67.31	1.19	35.34
Coverage	66.17	5.16	4.33	3.94	4.81	4.43	3.83	Medium	56.41	BBB	18.92	59.20	65.82	1.38	35.46
SFLEX	17.00				4.00	3.00	Certified								
AJ	32.11			AAA	5.00	4.00	Certified					64.91			
BGC	33.87		Υ	AA	5.00	5.00	Certified					30.97			
CSC	28.92			BBB	5.00	5.00	Certified					31.33			
PJW	18.00			Α	4.00	4.00									

 $Sources: \underline{\textbf{SETTRADE.com}}; \textbf{FSSIA's compilation}$ 

## Exhibit 8: ESG disclosure from the company's one report

FY ending Dec 31	FY 2023
Environmental	
Climate change policy	Yes
Climate change opportunities discussed	Yes
GHG scope 2 location-based policy	Yes
Biodiversity policy	Yes
Energy efficiency policy	Yes
Electricity used	Yes
Fuel used - crude oil/diesel	
Waste reduction policy	Yes
Water policy	Yes
Water consumption	Yes
Social	
Human rights policy	Yes
Policy against child labor	
Quality assurance and recall policy	Yes
Consumer data protection policy	Yes
Equal opportunity policy	Yes
Gender pay gap breakout	
Pct women in workforce	41.2
Business ethics policy	Yes
Anti-bribery ethics policy	Yes
Health and safety policy	Yes
Lost time incident rate - employees	
Training policy	Yes
Fair remuneration policy	Yes
Number of employees - CSR	
Total hours spent by firm - employee training	
Social supply chain management	Yes

FY ending Dec 31	FY 2023
Governance	
Board size / Independent directors (ID) / Female	9/5/0
No. of board meetings for the year / % attendance	5 / 100%
Company conducts board evaluations	Yes
Number of non-executive directors on board	5
Director share ownership guidelines	No
Board age limit	No
Age of the youngest / oldest director	56 / 81
Number of executives / female	6/0
Executive share ownership guidelines	No
Size of audit committee / ID	3/3
Audit committee meetings	8
Audit committee meeting attendance (%)	100
Size of compensation committee	3/2
Number of compensation committee meetings	3
Compensation committee meeting attendance (%)	100
Size of nomination committee / ID	3/2
Number of nomination committee meetings	3
Nomination committee meeting attendance (%)	100
Board compensation (THB m)	6.12
Auditor fee (THB m)	2.1
(EY OFFICE LIMITED)	

Source: FSSIA's compilation

## **Disclaimer for ESG scoring**

F00					- ·						
ESG score	Methodolog	У			Rating						
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the ann	ed on the com nual S&P Glob	transparent, rules-based npanies' Total Sustainabil pal Corporate Sustainabili panies within each industr	ility Scores resulting ity Assessment (CSA).	Sustainability A	ssessment (C ess than 45% ny are disquali	of the S&P Glob fied. The constit	ompanies with al ESG Score	an S&P Global of the highest		
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing by Candidates (1) no irregular float of >150 up capital. S 70%; 2) inde- wrongdoing	usiness with tr must pass the ar trading of th shareholders come key disque ependent direct related to CG,	onsibility in Environmental ransparency in Governant preemptive criteria, with the board members and established by the content of the conten	nce, updated annually. In two crucial conditions: executives; and 2) free must be >15% of paid- 1) CG score of below on; 3) executives' impacts; 4) equity in	To be eligible for <u>SETESG inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETESG Index</u> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (-USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.						
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by the Thailand (SE	the Thai IOD,	th in sustainable developr with support from the Sto ts are from the perspectives.	ock Exchange of	Good (80-89), 3 and not rated fo	B for Good (70 or scores below nent of shareh 5%); 4) disclo	ories: 5 for Excel -79), 2 for Fair (1 w 50. Weightings olders (weight 2 sure & transpare	60-69), 1 for P s include: 1) th 5% combined)	ass (60-69), e rights; 2) and ); 3) the role of		
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment and transparent and tof five the criteria cover date (45%), circulation of sexercised. The and verifiability	e incorporated and sufficiently be CG compon or AGM proced and after the resufficient informate e second assess by; and 3) openne	which shareholders' rights d into business operations y disclosed. All form imporents to be evaluated annures before the meeting uneeting (10%). (The first a tation for voting; and 2) facilitat ses 1) the ease of attending neess for Q&A. The third involve ues, resolutions and voting res	is and information is ortant elements of two nually. The assessment (45%), at the meeting assesses 1) advance ting how voting rights can be meetings; 2) transparency as the meeting minutes that	The scores are Very Good (90-		four categories: (80-89), and no				
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmen policies. The (Companies of Declaration of Certification, in managers and	nt of key contree Certification in leciding to becond in Intent to kick off Including risk ass	Checklist include corrupti rols, and the monitoring a is good for three years. me a CAC certified member s f an 18-month deadline to sult sessment, in place of policy at tablishment of whistleblowing tall stakeholders.)	and developing of start by submitting a bmit the CAC Checklist for and control, training of	The document v passed Checklii approvals whos professionalism	st will move fo e members a	r granting certifice twelve highly	cation by the C	CAC Council		
Morningstar Sustainalytics	based on an risk is unma	n assessment o naged. <i>Source</i> s	isk rating provides an ove of how much of a compar s to be reviewed include corp	ny's exposure to ESG porate publications and	A company's ES more risk is unn		score is the sum higher ESG risk		d risk. The		
	information, co		her media, NGO reports/web: ck, ESG controversies, issuer riews.		<b>NEGL</b> 0-10	<b>Low</b> 10-20	Medium 20-30	<b>High</b> 30-40	Severe 40+		
ESG Book	positioned to the principle helps explain over-weighti	o outperform o of financial m n future risk-ad	sustainable companies the companies the long term. The materiality including inform djusted performance. Matith higher materiality and perly basis.	nethodology considers nation that significantly ateriality is applied by	The total ESG s	score is calculateriality-base	ated as a weight	ed sum of the score is scaled	features		
MSCI				anagement of financially their exposure to ESG ris					nethodology to		
	AAA	8.571-10.00		to ending a tenting department of the		:tit					
	AA	7.143-8.570	<b>Leader:</b>	leading its industry in m	anaging the most sig	gnilicant ESG ns	sks and opportunitie	28			
	Α	5.714-7.142	2								
	BBB	4.286-5.713	3 Average:	a mixed or unexceptional industry peers	nal track record of managing the most significant ESG risks and opportunities relative to						
	ВВ	2.857-4.285	5								
	В	1.429-2.856	)	lagging its industry base	ed on its high over	ire and failure to	manago significa-	nt ESG ricks			
	CCC	0.000-1.428	<b>Laggard:</b> 8	iagging its industry base	sed on its high exposure and failure to manage significant ESG risks						
Moody's ESG solutions	believes that	t a company ir		take into account ESG of nto its business model and medium to long term.							
Refinitiv ESG rating	based on pu	ıblicly available	e and auditable data. The	e a company's relative ES e score ranges from 0 to are 0 to 25 = poor; >25 to 50	100 on relative Es	SG performan	ce and insufficie	nt degree of tr			
S&P Global				asuring a company's perfossification. The score rand			of ESG risks, op	portunities, an	d impacts		
Bloomberg	ESG Score		score is based on Bloo	uating the company's aggi imberg's view of ESG fina the weights are determin	ancial materiality.	The score is a	weighted gene	ralized mean (	power mean)		
			of Fillar Scores, where	the weights are determin	ied by the pilial p	nonty ranking.	values range ii	0111 0 10 10, 10	is the best.		

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
10-Mar-2023 12-Jun-2023	BUY BUY	4.70 5.50	04-Dec-2023 18-Sep-2024	BUY BUY	5.60 5.10	18-Feb-2025	BUY	4.70

Jitra Amornthum started covering this stock from 10-Mar-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Starflex	SFLEX TB	THB 3.14	BUY	Downside risks to our P/E-based TP include 1) a sharp rise in crude oil prices; 2) rising inflation pressuring consumers' purchasing power; and 3) baht depreciation.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 21-Apr-2025 unless otherwise stated.

### RECOMMENDATION STRUCTURE

## Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

## **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.